Ford Motor Company of Southern Africa (Manufacturing) (Pty) Ltd
Simon Vermooten Road, Silverton, Pretoria
P.O. Box 411, Pretoria, 0001, South Africa

Tender Template for Dealership Franchise Opportunity - Gqeberha, Eastern Cape

- Location: Gqeberha, Eastern Cape
- Facility Type: 3S Dealership including Ford Approved (Used Cars) facility
- Closing date: 31 October 2026
- Occupancy from: 01 March 2027

All prospective Dealership franchise owners are required to include the following initial information as part of their application submissions:

1. **Company Profile**: A detailed company profile.

2. **Business Plan**: A comprehensive business plan for the site, including the facilities.

3. **B-BBEE Certificate**: Company's B-BBEE certificate and plans to maintain and improve compliance levels. (A minimum requirement of 51% previously disadvantaged ownership)

4. **Dealership Details:**
    a. Photographs of the prospective Dealership.
    b. Location map of the prospective Dealership.
    c. Layout plan of the prospective Dealership.

5. **Shareholding Structure**:
    a. Shareholding structure including an organogram with percentages of shareholding.
    b. Company structure indicating shareholding and their shares in the company.

6. **Beneficiaries / Owners Details**: Details of all beneficiaries / owners up to the natural person level.

Process for Shortlisted Candidates

1. **Shortlisting**:

- After initial review, shortlisted candidates will be notified via mail.

2. **Submission of Financial Information**:

- Shortlisted candidates will be required to supply the following financial information within 10 business days from the date of notification:

    a. Ford Application Form:
    b. Signed Business Plan: Completed on Ford's template and a budget for a full 12-month period.
    c. Tangible Securities: A list of tangible securities (with relevant detail) available to Ford Credit for your vehicle floorplan facilities.
    d. Memorandum of Articles of Association / Association Agreement / Partnership Agreement: A copy of this document.

e. Certificate of Incorporation: Copy of this certificate.
f. Bank Overdraft Limit: The current bank overdraft limit and what security has been provided for the facility together with a letter from the bank confirming the overdraft.
g. Financial Statements:
    i. Signed annual financial statements and balance sheets of the applicant/s for the past 2 years.
    ii. Current interim financial statements and balance sheets.
h. Personal Statements: Current signed personal statements of Shareholders / Members / Partners / Guarantors.

Application Submission Details

- Email Submission: dlrdev3@ford.com
- Subject Line for Email Submission: "Dealership Franchise Opportunity - Gqeberha, Eastern Cape "
- File Size Limitations: Ensure that the total size of all submitted documents does not exceed 15MB.

Timelines

- Notification of Unsuccessful Applications: Unsuccessful candidates will receive a letter from Ford within 20 days after the tender submission.

Privacy Notice

All personal data will be handled in accordance with relevant data protection laws and Ford's privacy policies.